

Hydropower Finance Summit

## The Roosevelt Hotel, New York, New York

## 45 E 45th Street

## June 3, 2013

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| 8:00 – 8:30 | Registration and Coffee/Networking – Terrace Ballroom |
| 8:30 – 9:00 | Hydropower in Today’s Environment and Economy – Available, Reliable,  Affordable and Sustainable* *Hydro: America’s Largest Renewable Energy Resource*
* *Hydro’s Fit in the U.S. Energy Supply Mix*
* *Additional Potential Hydropower Available for Development*
* *Hydro Development Creating Jobs*
* Linda Church Ciocci, Executive Director, National Hydropower Association
* Bernard H. “Bud” Cherry, CEO, Eagle Creek Renewable Energy
 |
| 9:00 – 10:15 | Capturing the Benefits of HydropowerModerator: Michael Murphy, Vice President, HDR Engineering, Inc. * *Existing Hydro Development – Enhanced by Life Extensions and Expansions*
* *Pumped Storage – A Tool for Handling Other Variable Renewables*
* *New Equipment – Broadening Opportunities*
* *New Technologies – Conduit, Wave, Tidal, Instream*
* *Environmental and Regulatory Requirements*

William B. Smith, President, HISINC L.L.C.Jeanne L. Hilsinger, President, MAVEL Americas, Inc.Richard R. Miller, Senior Vice President of Renewable Energy Services, HDR Engineering, Inc. |
| 10:15 – 10:30 | Break  |
| 10:30 – 11:45 | Financing New/Expanded Hydropower Development Moderator: Gregory F. Jenner, Partner, Stoel Rives LLP * *Development and Acquisitions – Availability of Money*
* *Financing Public vs. Private Development*
* *Tax Issues Affecting Financing*
* *New Frameworks: REITs, MLPs, Sale-Lease Backs, Leasing Structures, Partnership Flips, Prepaid PPAs*
* *Key Concerns of Investors in Hydro*
* Edward P. Meyers, Managing Director, BMO Capital Markets
* Kieron Stopforth, Hydropower Analyst, Bloomberg/BNEF
* Lester H. Krone, Managing Director, Stern Brothers & Co.
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**Supporting Organizations: American Council on Renewable Energy, Business Council for Sustainable Energy, National Venture Capital Association, Energy Storage Association**

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| **11:45 – 1:15** | * **Lunch – Hosted by Eagle Creek Renewable Energy and BMO Capital Markets**

*From a Long-term Utility Owner Perspective – A Value Maker** Donald A. Russak, Executive Vice President & CFO,

New York Power Authority*Federal and State Incentives for Hydro Development** Michael Bernier, Senior Manager, Tax Credit & Incentive Advisory Services, Ernst & Young LLP
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| **1:15 – 2:45** | **Getting the Project Finance Done: Case Studies****Moderator: Sarah Hill-Nelson, Owner/Operator, The Bowersock Mills and**  **Power Company*** *Economics of Hydro Development*
* *Tapping Into Financial Resources – Financing Stages*
* *Construction Bidding and Contracts*
* *Capacity Pre-pays and Other Innovations*
* *Primary Challenges – Experienced and Overcome*
* Christopher Ball, Executive Vice-President, Corpfinance International Ltd.
* Kim L. Johnson, President, eBartonLLC
* Jerry Sturgill, Managing Director, Headwaters MB
* Marc S. Gerken, President & CEO, American Municipal Power, Inc.
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| **2:45 – 3:00** | **Break** |
| **3:00 – 3:30** | **Political Perspective: Jeffrey A. Leahey, Director of Government Affairs,**  **National Hydropower Association*** *Comprehensive Tax Reform and Future of Renewable Energy Incentives*
* *Policies to Expedite the Hydropower Regulatory Process*
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| **3:30 – 4:15** | **Roundtable: Investing in Hydropower****Moderator: Nancy J. Skancke, Owner, NJS Law PLC** |
| **4:15 – 4:30** | **Closing Remarks:** Lisa Jacobson, President, Business Council for Sustainable Energy Dennis V. McGinn, Vice Admiral, U.S. Navy, Ret.,  President and CEO, American Council On Renewable Energy |
| **4:30 – 5:30** | **Networking Reception – Palm Room – Hosted by Stoel Rives LLP and HISINC L.L.C.** |

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